

## Program Deliverables

Participants will receive tactical instruction, classroom guidance along with field exposure on the nuances of single-family home construction while learning the established principles gained from over 15 years of active practice in the field of General Contracting. Participants will be instructed on the steps necessary to obtain a License to practice General Contracting in the states of North Carolina, South Carolina and Tennessee. Participants will be assisted in creating an Action Plan towards utilizing their General Contractors License and skills gained from attending the Pugh Builders General Contractors Academy in an effort to establish a niche in the rewarding career of Custom Home Building

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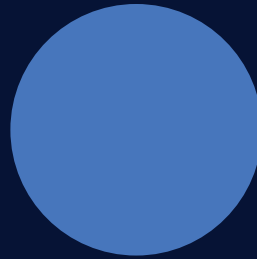
## Class Schedule

The Pugh Builders GC Academy meets Three (3) Saturdays a month for Four (4) months. Two (2) Saturdays will be spent in the classroom learning the ABCs & 123s required in becoming a highly effective Licensed General Contractor/Custom Home Builder. One (1) Saturday will be spent "in the field" gaining exposure seeing actual single family custom homes as they are being constructed from the ground up to enhance the principles and practices being taught in the classroom.

## Mission Statement

To assist individuals with starting their own construction based businesses as Licensed General Contractors in an effort to allow them to gain tangible skills, knowledge, and experience within the construction industry. Our aim is to introduce these individuals to the principles and practices of becoming successful Single Family Custom Home Builders

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## Goals

Our objective is to provide participants with obtaining their North Carolina General Contractors License, as they prepare to develop the skillsets and abilities necessary to become sought after Licensed Contractors. We plan to engage in this by providing a tangible training-based opportunity designed to introduce them to the various process and practices associated with becoming successful Licensed Custom Home Builders while introducing them to the social entrepreneurship principles that are so important in developing healthy communities.

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# PUGH BUILDERS GENERAL CONTRACTOR'S ACADEMY

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## COURSE OVERVIEW

Give Us A Call: 855.434.7844



Chris Pugh is one of the homebuilders working on East College Park. The coolest part? He grew up in East Raleigh! Hear what he has to say about building new homes in his old neighborhood.

You can also chat with him at Saturday's Housing Fair! [bit.ly/2w17mw5](https://bit.ly/2w17mw5)



652 views

### CLASSROOM TOPICS COVERED

- Identifying potential project deals
- Tips on approaching the bank to secure project funding
- Various documents banks look for when extending project financing Instruction in navigating the Project Permitting process
- Formulas used to determine project profitability, cost-to-build (Sticks & Bricks), house size (SF)
- How much to pay yourself during the build process (SSPayola\$\$)
- Sub Contractors & Net 30s
- 156 Steps to project completion
- Much, Much More

### GET A QUOTE

Pugh Enterprises Garner

Quality



How is the BuildZoom score calculated?  
 Pro tip: We generally recommend hiring a contractor with a score higher than 95.  
 Pugh Enterprises has a BuildZoom score of 108, which places them above 95% of 101,103 contractors in North Carolina.



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